

The New Pitch

Volume 19 Issue 1

AFM Local 21

March 2010

**The Official Bulletin of the
AMERICAN FEDERATION OF
MUSICIANS, Local 21, Inc.**
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hgriffy@aol.com

MEMBERSHIP DUES GENERAL INFORMATION

Regular Members - \$36.25/qtr
(\$140.00/yr.)

Life Members - \$18.50/qtr
(\$69.00/yr.)

Inactive Life Members - \$17.00/qtr
(\$63.00/yr.)

*Life members who wish to become inactive life members may do so by notifying the local in writing. Inactive Life Members shall have all the rights and privileges of active members except that they shall not perform any professional engagements, vote or hold office.

President's Message

I think that at least the majority of us are very happy to see that the "great winter from the Southwest" has left us. We deserve sunshine and flowers now, but we will have to work with what we are given.

You will hear more about the subject of elections in the issue. We will be wanting and expecting maximum participation from you. We have succeeded in recent (as well as historic) negotiations because we all stepped up and pulled TOGETHER. Do not be bashful to throw your hat into the ring. While we all have busy schedules we usually can make time for what we feel is important.--enough said!

These are changing times in everything we are doing and we are not very happy about much of it. We as AFM members are facing changes from within, also. MPF is all but shut down, with dwindling hope of revival. Our pension fund is in a similar predicament to most others in our country and work is not as plentiful as in the past. However, we do have strong people leading the battle for us but they need the troops (us) behind them

We have a convention coming up in June and I am certain that we will all be asked to rally each member to work in whatever way we are asked. We need each and every one of you to "pull your weight" and not drop by the wayside.

Union and unity are synonymous; hence, without every member pulling, we are sure to fail.

In Unity, Bill Berger,
Your President

Am Fed. of Musicians
Local 21, Inc.
2316 Baynard Blvd.
Wilmington, DE 19802

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Late Payment and Suspension Policy

Quarterly dues payments are due during the first month of each quarter (January, April, July and October).

Members failing to pay dues by the end of a quarter shall be suspended and reinstatement fees will be imposed (consult Article 6 Section 2 of the bylaws). Reinstatement currently calls for payment of two quarters of back dues, the current quarter, and the current Reinstatement Fee of \$40.00. Failure to pay dues by the end of six months will result in termination of membership.

RESIGNATION PROCEDURE

A member wishing to resign in good standing from Local 21 or any other Local of the AFM must do the following:

- Send a letter of resignation to the local
- Pay all financial obligations to that local, including the current quarter's dues.

Failure to follow this procedure will result in the member being dropped for non-payment of dues. This will jeopardize membership in all other locals of the AFM.

You could advertise in the "Pitch", and be seen by musicians in DE, NJ, PA, MD, and further!

Call or e-mail us here at the office for more information.

SECRETARY/TREASURER'S MESSAGE

Hello from the Local office.

Well, we did it! We successfully completed Delaware Symphony Orchestra negotiations in January. Despite the harsh and often hostile atmosphere surrounding the process, the DSO members remained loyal and unified to the cause, and in the end the contract was ratified unanimously. The new contract reflects the current economic climate (there will be fewer concerts in the next two years) but we were able to keep the scale rates and pension at their current levels, and we retained mileage and travel payments in the face of the DSO's drive to eliminate them. This was a team effort, and I would like to thank Local President Bill Berger and Players' Committee members Ruth Kreider, Steve Skahill, Cheryl Everill, Brian Brown, and Rick Linn for their perseverance, as well as their help keeping the musicians informed at every turn.

Did you remember that 2010 is an election year here at the Local? We *will* have a few openings on the Executive Board and Officers' positions, and we will need candidates to step in and help keep the Local operating as responsively as it is now. Please consider how much influence one person can have in a Local such as ours, and think about running. An election committee will be formed in the fall, with elections tentatively scheduled for late fall. You can let me know anytime if you're interested.

Election procedure info is in our bylaws (which are on our web site) here: <http://www.afm21.org/Local21Bylaws2010.pdf>

We are also going to do our level best to reinstate a Local 21 orchestra for the 2010 Academy of the Dance "Nutcracker". We may need some assistance from our members to make the case for *live, local, professional* music to support the production. As the year goes forward, we will keep you informed of our progress.

I'm attaching our 2009 final financial statement (see page 4). On the subject of the Local's finances, things were very tight in 2009. This is due in part to higher taxes, not receiving as much in work dues during the calendar year as usual, the loss of the "Nutcracker" work, and a lower interest rate on our reserve account. However, we want to remind everyone that *we did not raise membership dues for 2010* (some Locals have an automatic annual increase built into their procedures, but we work on a defined-needs basis). We need to keep a serious eye on this as we go through 2010 to monitor our fiscal health. The good news is that we are still in a "3-year black" phase. We had small overages in 2007 and 2008 that leave the Local ahead by about \$1000.00 for the three-year period. But we can't take anything for granted, and we continue to look for ways to maintain service without raising dues ... But it is not easy! Bill Berger and I waived our salary increases for 2010, and the Vice President's salary was reduced with some functions transferred to the Secretary/Treasurer position.

Lastly, don't forget about Union Plus. You can check out all of the additional benefits you get through your AFM membership at Union Plus by clicking here: <http://www.unionplus.org/#>

Glenn

MEMBERSHIP INFORMATION

New members:

Freeman, George; 281 Beverly Rd., Apt. F2, Newark, DE, 19711; phone: (302) 228-4941; e-mail: grfreeman@gmail.com; DOUBLE BASS, ELECTRIC BASS

Stevens, Elizabeth: 12 Cannon Run, Newark, DE, 19702; home/cell: (847) 602-1232; e-mail: elizabethllogan@hotmail.com; OBOE/ENGLISH HORN

McGinness, John: 3500 S Stafford St., Arlington, VA, 22206; home phone: (214) 986-4819; e-mail: mcjohnbone@gmail.com; BASS/TENOR TROMBONE/EUPHONIUM

Short, William: 1730 Spruce St., Apt. 1B, Phila., PA, 19103; cell: (717) 448-5762; e-mail: wmashort@gmail.com; BASSOON/CONTRABASSOON

Anderson, Dayna: 226 W Rittenhouse Sq., #1209, Phila., PA, 19103; cell: (847) 363-0342; e-mail: daynee2@juno.com; VIOLIN

Reinstated Members:

McCommon, Barry
Jones, Scott

Resignations:

Robinson, Lauren
Maddox, Jeannine
Haughn, Heather
Jan, Nancy
Letts, Gary
Hetrick, Craig

In Memoriam:

Eshleman, Charles

Address changes:

Finegan, James: 4707 Cedar Ave., #3, Phila., PA, 19143

Vaupel, Lisa: 2302 N Franklin St., Apt. 2, Wilm., DE, 19802

Bishop, Michelle: PO Box 348, Bala Cynwyd, PA, 19004

Members Suspended 12/31/09:

Clark, Victoria
Johnson, H Wade

Meeting dates are announced for 2010:

We have three membership meetings this year (each is followed by an Executive Board session). Please come and make your thoughts known. The Local is only as good as the effort put into it by its members! See you then!

*** Sunday, April 25, 2010 at 6 PM

*** Sunday, June 6, 2010 at 6 PM

*** Sunday, September 12, 2010 at 6 PM

We have two additional passings to note.

Karen Hill passed away in January of this year. Karen was a former member of the Local 21 Executive Board and MPF Officer.

Executive Board member Howard Griffith's wife Lydia passed away last year. A memorial service for her will be held on April 27 at 10 AM at Rolling Green Memorial Gardens in West Chester PA.

QUARTERLY ACCOUNT INCOME/EXPENSE DETAIL

Quarter: **all of 2009**

Month:	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Year to date
Income:					
Reg. Dues/fines	23,148.50	3,836.25	3,776.50	4,720.50	35,481.75
Work dues	9,330.47	11,535.76	4,480.13	11,027.47	36,373.83
Local Initiation dues	240.00	80.00	80.00	200.00	600.00
Federal Initiation dues	65.00	0.00	0.00	130.00	195.00
Interest ING/sav	355.60	257.61	249.16	214.77	1,077.14
Tempo IN	0.00	0.00	0.00	0.00	0.00
Misc:	10.99	8.91	0.00	0.00	19.90
Total income:	33,150.56	15,718.53	8,585.79	16,292.74	73,747.62
Expenses:					
Electric/water utility	1,323.59	567.91	321.10	566.00	2,778.60
Phone/internet	392.18	393.06	394.84	395.01	1,575.09
Directory advertisement	0.00	0.00	0.00	0.00	0.00
Web host	0.00	30.95	0.00	0.00	30.95
Postage (direct/reimbursed)	168.00	131.32	16.62	91.24	407.18
Office supplies (direct/reimbursed)	371.79	0.00	72.76	299.99	744.54
"Pitch" expenses	127.11	24.85	23.08	26.63	201.67
AFM activities reimb.	0.00	128.00	1,289.96	65.54	1,483.50
AFM NATL pmts FIFs	0.00	65.00	0.00	130.00	195.00
AFM NATL pmts PC Dues/ROPA/AFL-CIO	3,692.00	3,812.00	3,728.00	4,202.00	15,434.00
AFM NATL pmts work dues	1,090.94	2,398.35	299.03	900.51	4,688.83
AFM NATL pension pmts	1,029.36	871.52	435.76	653.64	2,990.28
Service calls	0.00	135.00	0.00	0.00	135.00
Salary	7,849.56	7,912.56	7,912.56	7,912.56	31,587.24
Payroll taxes and withholding	1,129.20	3,047.38	1,565.10	2,151.26	7,892.94
Insurance	209.73	0.00	209.73	704.33	1,123.79
Taxes	25.00	0.00	1,742.63	0.00	1,767.63
Accountant	0.00	1,900.00	0.00	0.00	1,900.00
Contributions	0.00	0.00	0.00	0.00	0.00
Refunds/reimburse	74.75	0.00	0.00	0.00	74.75
Tempo OUT	0.00	0.00	0.00	0.00	0.00
Misc.	0.00	0.00	0.00	0.00	0.00
Total expenses:	17,483.21	21,417.90	18,011.17	18,098.71	75,010.99
Net income-expenses:	15,667.35	(5,699.37)	(9,425.38)	(1,805.97)	(1,263.37)
Register Cycle beginning bal	3,947.12	11,258.87	3,301.89	1,627.35	
Register Cycle ending bal	11,258.87	3,301.89	1,627.35	1,606.61	
ING Cycle beginning bal	73,461.65	81,817.25	84,074.86	76,324.02	
ING ending bal	81,817.25	84,074.86	76,324.02	74,538.79	
2316 Baynard value	200,000.00	200,000.00	200,000.00	200,000.00	
Cycle net change:	(15,667.35)	5,699.37	9,425.38	1,805.97	
Reconciled diff:	0.00	(0.00)	0.00	0.00	